

CRXJEM

**YOUR BUSINESS PROBLEMS ARE
OUR BUSINESS SOLUTIONS**

CRXJEM CONSULTING, LLC.
WWW.CRXJEMCONSULT.COM

PO Box 93
Mohnton, PA 19540

MEMO

TO: Our Clients and Potent Clients

DATE: January 4, 2018

SUBJECT: CRXJEM Consulting LLC and Thomson Reuters – NOT Selling/No Merger

Hello

Recently I have received a lot of emails about Thompson Reuters “restructure/divestiture”. As you may recall, in late 2018, Thompson Reuters sold its most valuable part for some \$15 billion, and said they are planning to use \$2 billion to “acquire”, especially in legal education area. But also note, they were clear the bigger the deal the better.

I have no intention of selling to Thomson Reuters as I don’t think our company values match theirs – I am not in the mass market and cost cutting business. I am not competitor focused either.

I am focused on better quality and innovation. As my January 1, 2019 annual letter points out, “Our Vision 2030 Strategic Initiative from our internal strategy continues to raise the standards of quality. We see expanding both horizontally and vertically as key to delivering best value to customers and clients. Strategic partnerships, alliances, and, sensible acquisitions will still be a key to us staying true to why we are in business and how we continue to deliver best value to our customers and clients. “

I am aware of Rochester, New York office closure of Thompson Reuters and made some inquiries, but nothing is decided. My CFO tells me “think like a banker” and we will make business decisions that make sense. Visit our Virtual Booth at: [] about Rochester and about pairs. Do Rochester economic development leaders think it’s 1952 and Eisenhower just was elected? Or is someone thinking like us about Vision 2030? Let’s compare “shall we”? See us at EXIM 2019 and find further information in our EXIM 2019 Virtual Booth.

I wanted to assure you that even in these tough economic times, I am thinking long term, not short term game, even if we have to stop developing in one area because of declining demand. Long term, it’s about value.

Sincerely,

Christopher Rabzak

BS Aerospace Engineering, MBA, Juris Doctor

President of CRXJEM Consulting LLC

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